

### April 2001 / Volume 1 / Issue 1

Welcome Pancrete

**Employee Update** 

New Products - Merv 11 Pleated Filters

Mass 200

### July 2001 / Volume 1 / Issue 2

Thank you (Rating Questionnaire)

Employee Update

Office Technical Updates

**Snapper Bars** 

**Activated Carbon Filters** 

Pinch Pleat Filters

**Pancrete** 

### November 2001 / Volume 1 / Issue 3

Who's New @ EM Cahill Who's Who @ EM Cahill

Anthrax and Air Filters

\*Information courtesy of Glasfloss Industries

SBGA 2001

T-Shirt Promo

### Winter 2002 / Volume 1 / Issue 4

E-Mail (Newsletter by e-mail)

Ashrae Show 2002

Donaldson purchases Aercology

T-Shirt Offer

Hydraulic Filters

### Spring 2002 / Volume 1 / Issue 4

Order Entry

Algae Guard

EPA Fact Sheet: Ventilation & Air Quality in Offices

Fungal Focus - Aspergillus

Unscramble Your Filtration

### Summer 2002 / Volume I / Issue 5

Good IAQ & Prevention Maintenance

"JIT" Air filter Management Program

Poly Link Filters

"IAQ" Complete

### **Fall 2002 / Volume 1 / Issue 5**

Auto-Roll Filters Newest Employee SBGA 2002

### Winter 2003 / Volume 2 / Issue 1

New Employee

Honeywell Selects Strategic Supplier

Virtual Distribution vs. Stocking Distribution

Ultraviolet Germicidal Equipment

**Buffalo Trade Show** 

2002 New Customers

### Spring 2003 / Volume 2 / Issue 2

Syracuse Orangemen are National Champs

How's Your Indoor Air Quality

AHR Expo product re-cap

Cotton / Polyester Media vs. Intrepid Media

Improving System Hygiene

Employee Update

### Summer 2003 / Volume 2 / Issue 3

Order Tracking

Greetings From Our Inside Sales Engineer

**EM Cahill Aeolus Distributor** 

Donaldson Product of the Year Award

Borg Warner chooses Donaldson Torit's DFO-2-2

Filt-R-Sleeve Filters

3rd Annual Golf Tournament

SBGA 2003

**Odorguard Pleated Filters** 

### Fall 2003 / Volume 2 / Issue 4

E.M. Cahill & Glasfloss Industries - The Winning

Combination

Smart Media

Cincinnati Fan

SBGA Re-Cap

Receive Newsletter in Adobe.pdf Format

Win (2) Tickets to the Syracuse Orangemen vs. Notre Dame Fighting Irish

### Winter 2004 / Volume 2 / Issue 5

Aeolus MiniPleats (Special Trial Offer)

"Yes we do coils!"

EMC<sup>2</sup> has Industrial Filtration Elements

Technical Session: How Air Filters Work

UV Lamps May Cure Sick Buildings



### Spring 2004 / Volume 2 / Issue 6

Donaldson New Product Introduction •

Dura-Life Filter Bags

Using Antimicrobial Filters - The Debate Continues

Glasfloss New and Improved MR-11 Pleat

A Filter's Best Friend - Snapper Bars

ASHRAE Satellite Broadcast • Bioterrorism /

Homeland Security & Filtration

**Newsletter Content Directory** 

### Summer 2004 / Volume 2 / Issue 7

EMC<sup>2</sup> Western, NY Expansion Plans

Did You Know???

Pancreate. The Pan in a Can

Sparks Technology - Product Spotlight

Technical Bulletin - Activated Carbon Efficiency For

Gas Phase Applications

Are Your Vendors & Suppliers Living Up

To Your Expectations?

### Fall 2004 / Volume 2 / Issue 8

Understanding MERV Ratings (ASHRAE 52.2) EMC<sup>2</sup> Wins Bid to Supply Buffalo State College (UVGI) Ultraviolet Germicidal Irradiation Systems Electromaze LF-4 Washable Filters

### Winter 2005 / Volume 2 / Issue 9

An Air Filters Worst Enemy Air Filtration and Energy

Creating Organization in a Disorganized Industry

### Spring 2005 / Volume 2 / Issue 10

The Air We Breathe (Tree Pollen Allergy)

Z-Line MR-8 Media Changes colors

Glasfloss Participates in ETV Program

Variable Speed Drives for Fractional HP Motors

How Well is Your Air Filter Provider Servicing Your

Needs?

Restore Your Cooling Towers w/ Pancrete XE

### Summer 2005 / Volume 2 / Issue 11

This has been one HOT summer!

MICROBIOLOGICAL SOUP

Can your doctor's visit make you sick?

ALGAE GUARD-Condensate Pan Cleaner & Micro-

Biocide

Evaluating the Future: ETV and Air Cleaning

**Technologies** 

Turn on a Sapphire UVGI System

### Fall 2005 / Volume 2 / Issue 12

Hurricane's Katrina & Rita - Help Us Make a Difference New Product: EMC<sup>2</sup> Introduces Air Filtration for Cooling

**Towers** 

2006 AHR Expo

Greenguard Takes on IAQ in Schools

Product Spotlight: Atmos-Tech Industries

Paint Filtration - Same Problems, Better Solutions

Did you know???

### Winter 2006 / Volume 2 / Issue 13

Meet Tom Waters

EMC<sup>2</sup> Gets Gold Sales Award for 2005

The History of Glasfloss Industries

Are You Getting the Best "Bang" for your Buck?

Filt-R-Sleeve Filters

Safety & Health Topics from U.S. Dept. of Labor/OSHA

Aldehydes - What are they & how can they impact IAQ?

EMC<sup>2</sup> New Line Card

### Spring 2006 / Volume 2 / Issue 14

New Product - D-Mark 4" Carbon Pleats

The Fuzzies are Coming

Product Spotlight - Filtrair®

Spring has Sprung - IAQ Products from Controlled Release

Technologies

### Summer 2006 / Volume 2 / Issue 15

**BASSMASTER Elite Series comes to CNY** 

ASHRAE Standard 62.1 - 2004 / Purpose & summary of

changes

Are cheaper products worth it - Part 1

Glasfloss' rebuttal to Camfil-Farr Bulletin

Electronic Payment is available

### Fall 2006 / Volume 2 / Issue 16

EM Cahill gets Platinum Distributor Award

The Federal Government specifies UVGI for HVAC sys-

tems

Are cheaper products worth it? Part II

Fall 2006 SBGA show in Saratoga Springs

AHR/ASHRAE Show in Dallas - Jan. 2007



### Winter 2007 / Volume 2 / Issue 17

EM Cahill Recognized for Supplier of the Year Award

We are growing in Western NY Did You Know?? Facts about mold Product Spotlight - Kimberly Clark Media Product Spotlight - Complete Filtration Promoting Good IAQ with AlgaeGuard<sub>TM</sub>

### Spring 2007 / Volume 2 / Issue 18

Health Risks of Nanoparticles - The Air filter Industries Newest Challenge
New product introduction from Aeolus Corporation (4" deep, headered mini-pleat)
"Is cottonwood getting you down?"
Proper gasket use on higher efficiency filters
"How's Your Air Filter PM Program?"
New Product Offerings from Sparks Tech. - Clean Air Machines

### Summer 2007 / Volume 2 / Issue 19

EMC save Osram-Sylvania thousands with Permatron Prevent® media CDC advises Hospitals to step up the Superbug Battle

American UV has a solution to the Superbug issue Are skyrocketing energy costs getting you down? Carbon Web® media for summer construction odor/fumes

Aeolus Corp introduces Aeotec® Nanofiber Technology

### Fall 2007 / Volume 2 / Issue 20

Hotel Industry & IAQ
Consider C-VAC for quality HEPA Vac filters
2007 SBGA Show in Rochester
What some of our customers have to say about our
"Just In Time" Air Filter Management Program
Tales From the "HVAC" Crypt
Tales From the "HVAC" Crypt

### Winter 2008 / Volume 2 / Issue 21

Particle Counter Proves Air Cleaning Systems Work LEED & Green Building Design and Maintenance UVC Destroys MRSA Tips from Tommy How Air Filters Work

### Spring 2008/ Volume 2/ Issue 22

EMC<sup>2</sup> Secures Exclusive Distribution Agreement Dirty Diffusers & Ceiling Panels-Why??? Glassfloss Improves their Pleated Filter Offerings ACHR News-UVC Earns City Hall LEED Points PanGuard Goes "Green" Permatron's Case Study-Osram Sylvania New Product Spotlight- AQE's Grindmaster 1000

### Summer 2008/ Volume 2/ Issue 23

Handbook
Options for Replacement Final Filters
Want LEED Credits for your Facility?
New/Improved PTA Disposable Filter
PanGuard's "Green" Website
Torit's Nanofiber Makes the Difference

UVC & Turbine Cooling Included in 2008 ASHRAE

### **Fall 2008/ Volume 2/ Issue 24**

Introducing Eddie & Grace
Introducing The New Dominator
Tech-Talk: Odor Adsorbers & Chemisorbants
Donaldson Torit Introduces PowerCore Technology
Meet the Newest Member of Our Team
AHR Show Does Chicago in January '09
AMC2 Spotted in the "Land Down Under"

### Winter 2009/Volume 2/Issue 25

Inspection, Maintenance Requirements Outlined in
New ASHRAE/ACCA Standard
Applications for UV Technology
HVAC Energy Usage and the Real Cost of Air Filters
Cut Costs and Save Time with the EMC "Just In Time"
Air Filter Management Program

### Spring 2009/Volume 2/ Issue 26

What is a Carbon Footprint?
Prevent Media Testimonials
UV-C Installation at St Joseph's Hospital
How to Standardize Your Air Filtration Requirements
EMC is More Then Just HVAC Filters!
Two Good Habits for Receiving Freight Shipments
Cahill Twins Update

### Fall 2009/Volume 2/ Issue 27

Timely Facts About the Upcoming Flu Season Study: Workers are More Productive in Green Buildings

Study: Your Shower may be Blasting You with Germs An Update on the OSHA Dust Control Initiatives EMC Exhibits at the Healthy Buildings Conference & School Facilities Conference this Fall **EMC Birthdays** 

### Winter 2010/Volume 3/Issue 1

Tom Waters Wins 2009 Cowboy of the Year Award One MRSA Infection Costs a Hospital \$60,000 (study) ASHRAE's New Position Paper on Airborne Infectious Diseases

How Often Should I Change My Filters? EMC2 Staff Attends the ASHRAE Convention in Orlando

Dave King Wears his EMC2 hat to a Vikings Game **Inspiring Quotes to Ponder** 

### Spring 2010/Volume 3/Issue 2

Twins in Training

Stocking Distributor: Friend or Foe? Filter Bags for Liquid Filtration

Delaying an Air Filter Change Can Cost You Big Buck\$

Everything You Wanted to Know About MERV A EMC<sup>2</sup> Hats on the Move

### Summer 2010/Volume 3/Issue 3

EMC<sup>2</sup> Receives a Platinum Sales Award from Glasfloss Eddie + Grace Turn 3 Revolution Bag Filters Live up to Their Name Did You Know...? Workplace IAQ Standards/Newest Superbug- NDM-1

A Proactive Approach to Equipment Maintenance Complete Filtration/ EM Cahill Hat Travels Abroad!

### Fall 2010/Volume 3/Issue 4

EMC<sup>2</sup> & NYS Powerboat Team Up to Benefit Make-A-WIsh®

EMC<sup>2</sup> Attends SBGA Show in Saratoga Springs NY Why is Preventative Maintenance Important? Tales from the HVAC Crypt (Part II) Cahill Twins Turn 2

#### Winter 2011/Volume 4/Issue 1

EMC<sup>2</sup> "Walks the Walk" @ St. Joes Hospital PREVENT® Media - A Case Study "Just In Time" Air Filter Management Program (Testimonials) - 1st of a 3 Part Series Product Spotlight - Green Matrix Carbon EMC<sup>2</sup> Attends the AHR EXPO in Las Vegas

### Spring 2011/Volume 4/Issue 2

EM Cahill Turns 20 Facts About IAQ & Your Health JIT Testimonials (Part 2 of 3)

A New Superbug Under the Microscope Spring HVAC Service Recommendations A Customer Retires / The Twins are 2 1/2

### Summer 2011/Volume 4/Issue 3

NOAA Helps Predict Air Quality Permatron's New Prevent® "Skirt" Case Study - Using Revolution® Bag Filters with No Prefilters Want to Save Money?? EMC<sup>2</sup> Hats on the Go... Crossword Puzzle

### Fall 2011/Volume 4/Issue 4

Glasfloss - 75 Years Young Air Quality Index - AQI Need a Cartridge - We Got It! We Want to Crawl Inside Your Equipment! Turkey Installations from the Field EMC<sup>2</sup> Hats on the Go

### Winter 2012/Volume 5/Issue 1

CNN Spotlights IAQ Impact in Schools A Simple Option to Add UV-C (MERV) Filter Efficiency Guide Polyester Links vs Pleats 2012 AHR EXPO - Chicago EMC<sup>2</sup> Hats on the Go

### Spring 2012/Volume 5/Issue 2

Public Policy, IAQ & ASHRAE's Position New Revolution® Nano-Fiber Bag Filter Trial @ Upstate NY Health Facility

Our Mild Winter may have a Spring Time Mixed Blessing: Mold Spring is in the Air and EMC<sup>2</sup> has some IAQ Ideas for You! Prevent® Filter Screens

Do You Have Existing Auro-Roll Filters? Twins Update/EMC2 Hats on the Go

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### Summer 2012/Volume 5/Issue 3

Study: Humans Add Millions of Microbes Every Hour Our Expanded Line of Pleated Filters

Golf Outing Benefits Warriors & Quiet Waters Foundation

Effect of Air Bypass on HVAC Systems

Help Us Help You When Receiving Your Filter Shipment

New Application for PreVent Media

EMC<sup>2</sup> Hats on the Go

### Fall 2012/Volume 5/Issue 4

Work Related Asthma is on the Rise

How Well is Your Air Filter Supplier Servicing Your Needs?

The Horror...The Horror

Insects Use Feces for Air Conditioning

The Twins Turn 4

EMC2 Hats on the Go

### Winter 2013/Volume 6/Issue 1

New York State DEC Proposes New Initiative Great News Coming From Revolution<sup>TM</sup> Pocket Filter Study/Trial @ Strong Memorial Hospital in Rochester, NY

Paint Filtration - Same Problems, Better Solutions Did You Know? VOC's Can Cause Havoc Influenza Has Reached Epidemic Proportions/UV Fights the Flu

2013 AHR Winter Expo Update

EMC<sup>2</sup> Hats on the Go

### Spring 2013/Volume 6/Issue 2

**HVAC - IAQ Facts** 

Coming Spring Hazards for HVAC Equipment 3/Ply Polyester Panel and Link Filters

Permatron® Prevent Filter Screens - A Solution for Every Season

What Makes EM Cahill Company Different? University of Rochester Revolution Bag Trial (Pt 2) EMC<sup>2</sup> Hats on the Go!

### Summer 2013/Volume 6/Issue 3

Winners in My Air, My Health Challenge Why Upgrade from MERV 8 to MERV 11 Pleats EMC<sup>2</sup> Sponsors 2013 ASHRAE Clambake Energy Savings Study Using Revolution Bags New Product Spotlight - ViskonAire TA Poly Panels Cahill Twins Update EMC<sup>2</sup> Hats on the Go!

### Fall 2013/Volume 6/Issue 4

Study Shows Humidity Reduces Airborne Flu Pancrete Can Save You Money INTEGRIFRAME<sup>TM</sup> Airtight Framing System 2014 AHR Expo Hits NYC Heating and Cooling System Maintenance Tips Scary HVAC Pictures

### Winter 2014/Volume 7/Issue 1

Outdoor Pollutants Can Get Indoors - Study
The Other White Stuff
Aeolus 4" Mini Pleat - Try it! You'll Love It!
Indoor Environmental Quality (IEQ) - From The Center for
Disease Control (CDC)

EM Cahill Attends the AHR Expo in New York City

### Spring 2014/Volume 7/Issue 2

How Glasfloss Got Their Name

What is Our "Just In Time" Air Filter Management Program? New Model R Magnetic Frame for PreVent Filter Screens Current Trends for Health Care Ventilation EM Cahill Hats on the Go

"Quotes" of the Quarter

### Summer 2014/Volume 7/Issue 3

Green Wall Moves to Filter Indoor Air
Update on ASHRAE 52.2 from the Summer Meeting
In Seattle
Pulse Jet Pleated Bags from APEL

Pancrete Installation Before & 2 Years Later - SUNY Plattsburg

Why Use Activated Carbon and Potassium Permanganate? You can Always Get It Cheaper!

### Fall 2014/Volume 7/Issue 4

The Cracked Water Pot Parable ASHRAE & IAQA To Join Forces New & Improved Revolution Bags Aeolus V-Cell & Minipleat Upgrades When Should I Change My Filters? EMC<sup>2</sup> Hats on the Go & Other Pics It Came From the HVAC Unit!

### Winter 2015/Volume 8/Issue 1

EPA Releases Guidance to Improve Schools' IAQ + Energy Efficiency
What Are Molds?
ASHRAE Test Labs - What We've Learned
MERV A - An Opinion From One Side of the Debate
2015 ASHRAE/AHR Expo in Chicago
Factoid - 2014 Warmest Year on Record

# EMC2

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### Spring 2015/Volume 8/Issue 2

Household "Green" Products Pose Health Hazards Addendums to ASHRAE 52.2-2012
4 Tips for Improving Your HVAC System
Permatron Case Study - Honda Motors Plant
What Our Clients Say About Our JIT Program
Window Screens that Clean the Air
EMC<sup>2</sup> Hats on the Go
EMC<sup>2</sup> Website Under Construction

### Summer 2015/Volume 8/Issue 3

Ancient Teeth Show Signs of Indoor Air Pollution "New" EcoTitan 3V Filter from Aeolus Highlighted New Guidelines for Concealed Freight Damage Glasfloss MERV 8 Pleats Now Achieve MERV 10 Fun Facts About IAQ EMC<sup>2</sup> Hats & Apparel on the Go

### Fall 2015/Volume 8/Issue 4

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### Winter 2016/Volume 9/Issue 1

The IAQ Review Turns 15
IAQ in the Winter Months
Study: IEQ vs. Cognitive Function
Case Study at SUNY Oneonta
10 Reasons to Consider Using Poly Link Panels over Pleated
Filters
EMC<sup>2</sup> Hats & Apparel on the Go
Restaurant in China Charging for Clean Air
EMC<sup>2</sup> Attends 2016 AHR/ASHRAE Winter Conference in
Orlando

### Spring 2016/Volume 9/Issue 2

Digital vs. Paper
Spring Air Intake Challenges
"Just In Time" Air Filter Management Program
Don't Follow the King's Example
The "Skinny" on The Camtester II
Glasfloss MERV 10 Pleated Filters Lead the Industry
EMC<sup>2</sup> Personnel on the Go